First Semester M.Com. Degree Examination, May/June 2023
(CBCS Scheme)
COMMERCE
1.1 : Monetary System

Time : 3 Hours   Max. Marks : 70

SECTION – A

Answer **any seven** sub-questions. **Each** sub-question carries **two** marks :   (7×2=14)

1. a) What do you mean by monetary system ?
   b) What is the standard for gold in India ?
   c) Define euro-currency market system.
   d) Mention any four reasons for deficit in BOP.
   e) What is Bi-metallion ? Give an example.
   f) Define credit control.
   g) State the two features of Keynes theory of money.
   h) What do you mean by Exchange Traded Funds (ETFs) ?
   i) State the differences between devaluation and depreciation system.
   j) What are the characteristics of interwar period system ?

SECTION – B

Answer **any four** questions. **Each** question carries **five** marks :   (4×5=20)

2. Briefly explain the theories of value of money.

3. Explain the various principles of note issue system.

4. "Whether fixed or flexible exchange rates better." Explain in view of comparison on both.

5. Discuss the role of financial market, considering a developing economy.

6. What is equilibrium in Balance of payment ? Explain which economic factor cause disequilibrium in Balance of payment.

7. Explain the system for evaluation of international monetary system.

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SECTION – C

Answer **any three** questions. **Each** question carries **twelve** marks : **(3×12=36)**

8. "Fnedman's restatement of the quantitative theory was more appropriate to measure the theory of money." Explain your views and justify it.

9. "Gold standard whether is a boon or bane." Comment.

10. Discuss the role of current exchange rate regime.

11. Explain the participants in financial market and the various elements in Forex market.

12. Write a review on the recent developments in foreign capital flows.

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I Semester M.Com. Degree Examination, May/June 2023
(CBCS Scheme)
Commerce
1.2 : INTERNATIONAL BUSINESS

Time : 3 Hours

Max. Marks : 70

SECTION – A

1. Answer **any seven** sub-questions. **Each** sub-question carries **two** marks.　(7×2=14)

   a) What is meant by globalization ?

   b) State two factors that have been favouring the recent increased growth in international business.

   c) What is law of diminishing returns in the comparative cost advantage theory ?

   d) Give the meaning of vertical integration.

   e) What is international strategic management ?

   f) Who are called as expatriates ?

   g) What do you understand by currency convertibility ?

   h) State any two importance of MFN treatment.

   i) Mention two benefits of international strategic alliances.

   j) What are regional trading blocks ? Give 2 examples.

SECTION – B

Answer **any four** questions. **Each** question carries **five** marks.　　　(4×5=20)

2. How absolute advantage theory is felt relevant in the global market scenario ? Explain.

3. Explain the functioning of WTO and GATT.

4. Discuss the criteria to be followed in arriving at proper decisions in International production and logistics.

5. Explain the reasons for the existence of national differences in accounting practices.

6. Write a note on scanning global environment.

7. Describe the importance of Foreign investment in international business.

SECTION – C

Answer **any three** questions. **Each** question carries 12 marks.   (3×12=36)

8. Describe the cultural diversity in the global scenario and its influence on international business.

9. What are the different modes of entry and operation in international business ? Discuss with suitable examples.

10. "Training can help the expatriate manager and spouse to cope up with the problems of adjustment to foreign environment". Discuss three kinds of such training in Indian scenario.

11. What is meant by international marketing mix ? Explain the major activities involved in distribution strategies of an international business.

12. Write short note on the following :

    a) ASEAN

    b) APEC

    c) EU.

I Semester M.Com. Examination, May/June 2023
(CBCS Scheme)
COMMERCE
1.3 : Macro Economics for Business Decisions

Time : 3 Hours

Max. Marks : 70

Instruction : Attempt **all** Sections.

SECTION – A

Answer **any seven** questions. **Each** question carries **two** marks.   (7×2=14)

1. a) What is Fiscal policy ?

   b) What do you mean by per capita income ?

   c) State the drives of Economic growth.

   d) What is Learner's concept ?

   e) Mention any four functions of money.

   f) What is Public debt ?

   g) What do you mean by mixed economy ?

   h) What is meant by conspicuous consumption ?

   i) What is Paradox of thrift ?

   j) Differentiate between Inflation and Deflation.

SECTION – B

Answer **any four** questions. **Each** question carries **five** marks.   (4×5=20)

2. Explain the importance of macro economics.

3. Distinguish between GNP and NNP.

4. Write a note on paradox of thrift.

5. Explain the various phases of business cycles.

6. Examine critically the classical theory of income and employment.

7. Explain in detail various problems of growth of Indian economy.

SECTION – C

Answer **any three** questions. **Each** question carries **twelve** marks.   (3×12=36)

8. Explain briefly the recent control measures imposed by the RBI to regulate monetary system.

9. What is a multiplier ? Explain the significance and limitations of multiplier.

10. Define National Income. Explain the variables included in National Income.

11. Explain the major features of consumptions, savings and investments.

12. Write a note on :
   a) Macro Economic Equilibrium.
   b) Repo and Reverse Repo Rate.

I Semester M.Com. Examination, May/June 2023
COMMERCE
1.4 : Information Systems and Computers

Time : 3 Hours   Max. Marks : 70

SECTION – A

Answer **any seven** sub-questions. **Each** sub-question carries **two** marks. (7×2=14)

1. a) How data is converted to information in business ? Give two examples.

   b) What is GDSS ?

   c) What is tactical level management ? What do they do ?

   d) Who is a system administrator and end user ? What are their roles ?

   e) What is governance and compliance ?

   f) Name any four DBMS softwares.

   g) Give an example for human resource databases.

   h) State the difference between MIN and SMALL in MS-Excel.

   i) What is a Pivot Chart ?

   j) What is the use of CTRL K and CTRL → in MS-Excel file ?

SECTION – B

Answer **any four** questions out of six. **Each** question carries **five** marks. (4×5=20)

2. What is KMS ? Explain with a diagram.

3. What is COBIT ? Explain its applications.

4. Explain the statement on auditing standards.

5. How digital signature is obtained ? Explain with diagram.

6. Explain relational algebra in DBMS with examples.

7. What is data validation in MS-Excel ? Explain.

SECTION – C

Answer **any three** questions out of five. **Each** question carries **twelve** marks.

(3×12=36)

8. Explain the Block diagram of Marketing Information System and its reports.

9. Explain DSS and its components with diagrams.

10. What is ITIL ? Where it is used ? Discuss its advantages and disadvantages.

11 Explain the DDL, DML and TCL commands in SQL, with examples.

12. Discuss any three Logical and Financial functions along with the arguments in MS-Excel.

I Semester M.Com. Examination, May/June 2023
(CBCS Scheme)
COMMERCE
1.5 : Advanced Financial Management

Time : 3 Hours

Max. Marks : 70

SECTION – A

1. Answer **any seven** sub-questions. **Each** question carries two marks.   (7×2=14)

   a) What are the sources of long term finance ?

   b) Mention the relevant theories of capital structure.

   c) What is N.P.V. ?

   d) What is sensitivity analysis ?

   e) Mention various forms of corporate restructuring.

   f) What is P/E Ratio ?

   g) What is capital rationing ?

   h) Write any two assumptions of perfect capital markets.

   i) What is financial risk ?

   j) Give examples of futures.

SECTION – B

Answer **any four** questions. **Each** question carries **five** marks.   (4×5=20)

2. Explain the relationship between leverage and cost of capital as per Net Income Approach.

3. Describe the steps involved in scenario analysis.

4. Write a short note on IRR.

5. Explain the different forms of mergers, acquisitions and restructuring.

6. Consider the following information for Arpit Ltd.

   a) Net Operating Income Rs. 2,10,000.

   b) Corporate tax rate – 35%.

   c) Market (as well as book) value Rs. 3,00,000.

   d) Capitalisation rate applicable to debt free firm in the risk class to which class Arpit Ltd. belongs – 16%.

   Calculate the value of Arpit Ltd. according MM approach.

7. A firm has funds of Rs. 1,40,000 in view 4 projects with varying NPV and IRR. Find out which of the projects can be taken up if the discount rate is 10%.

Project	Initial investment (Rs.)	NPV (Rs.)	IRR %
A	55,000	3,000	16
B	50,000	2,300	14
C	40,000	1,800	13
D	30,000	1,000	15

SECTION – C

Answer **any three** questions. **Each** question carries **twelve** marks.   (3×12=36)

8. Discuss in detail various types of derivatives.

9. Zee Ltd. needs Rs. 5,00,000 for construction of new plant. The following three financial plans are feasible.

   a) The company may issue 50,000 equity shares at Rs. 10 per share.

   b) The company may issue 25,000 equity shares at Rs. 10 per share and 2,500 debentures of Rs. 100 denomination bearing an 8% rate of interest p.a.

   c) The company may issue 25,000 equity shares at Rs. 10 per share and 2,500 preference shares at Rs. 100 per share bearing 8% rate of interest p.a.

   If the company's EBIT are Rs. 10,000 ; Rs. 20,000; Rs. 40,000 ; Rs. 60,000 and Rs. 1,00,000. What are the EPS under each of the three financial plans ? Which alterative would you recommend and why ? Assume the corporate tax rate to be 35%.

10. The expected cash flow of a project are as follows :

Year	0	1	2	3	4	5
Cash flow	-1,00,000	20,000	30,000	40,000	50,000	30,000

The cost of capital is 12%. Calculate Payback period, NPV, Benefit-cost ratio and IRR. Find whether the project is feasible or not.

11. The scientist at spectrum have come up with an electric moped. The firm is ready for pilot production and test marketing. This will cost Rs. 20 million and takes six months. Management believes that there is a 70 percent chance that the pilot production and test marketing will be successful. In case of success, spectrum can build a plant costing Rs. 150 million. The plant will generate annual cash inflows of Rs. 30 million for 20 years if the demand is high or annual cash inflows of Rs. 20 million if the demand is low. High demand has a probably of 60% and low demand has 40% probability. Suggest the optimal course of action using Decision Tree Analysis.

12. The following information provided is related the acquiring firm AC Ltd. and the target firm TG Ltd.

	AC Ltd.	TG Ltd.
Profit After Tax (Rs.)	1400 lakhs	280 lakhs
Number of shares	140 lakhs	70 lakhs
P/E Ratio (times)	10	5

Required :

a) What is the swap ratio based on the current market price ?

b) What is the EPS of AC Ltd. after acquisition ?

c) What is the expected market price per share of AC Ltd. after acquisition assuming that P/E ratio of AC Ltd. remains unchanged ?

d) Determine the market value of the merged firm.

I Semester M.Com. Examination, May/June 2023
(CBCS)
COMMERCE
1.6 : Human Resource Management

Time : 3 Hours

SECTION – A

Answer **any seven** sub-questions from the following. Each sub-question carries **two** marks.

1. a) What is cross-culture ?
   b) How policy differs from principle ?
   c) Define Human Resource Management.
   d) What do you mean by compliance ?
   e) What is meant by job analysis ?
   f) What is employee empowerment ?
   g) Write the meaning of the term "harassment".
   h) What is group ?
   i) Define the term "Team".
   j) What is employee engagement ?

SECTION – B

Answer any four questions. Each question carries **five** marks.

2. Explain the best practices of HR Managers.

3. Write a note on International recruitment process.

4. Describe the principles of employee empowerment.

5. Explain the importance of labour welfare measures.

6. What is employee satisfaction ? Explain its advantages.

7. Explain the importance of employees trainings.

SECTION C

Answer any three questions. **Each** question carries **twelve** marks.   **(3×12=36)**

8. Discuss the nature, objectives and process of employees evaluation and performance appraisal methods.

9. What is industrial disputes ? Discuss its causes, types and ways to resolve the disputes.

10. What is compensation plan ? Explain its concepts and principles.

11. Explain the importance of employee safety and healthy employees to the organisation and their contributions.

12. Briefly explain the different types of HRM models.

First Semester M.Com. Examination, May/June 2023
(CBCS Scheme)
COMMERCE
1.7 : Communication Skills (SC)

Time : 3 Hours   Max. Marks : 70

SECTION – A

Answer **any seven** questions. **Each** question carries **two** marks :   (7×2=14)

1. a) What do you understand by the term Etiquette ?
   b) What is emotional intelligence ?
   c) Mention 5Ws and I H of report writing.
   d) Define Stereotyping.
   e) What is body language ?
   f) What is perception ?
   g) How is negotiation important in communication ?
   h) What do you mean by Proxemics ?
   i) What is the role of communication in Business decision ?
   j) What is conflict resolution ?

SECTION – B

Answer **any four** questions. **Each** question carries **five** marks :   (4×5=20)

2. Explain in brief 7 Cs of communication.

3. Write a resume to apply for an accounts officer post in an organization.

4. What is team work ? Explain the role of efficient team for increasing the productivity.

5. What is grapevine communication ? Explain briefly the importance of informal communication in business organization.

6. Explain the importance of listening skills among the different hierarchy of the business.

7. Explain the psychological and cross cultural barriers involved in oral communication.

SECTION – C

Answer **any three** questions. **Each question carries twelve** marks :　　　　**(3×12=36)**

8　What is meant by autonomy of poor listening ? Discuss the importance and barriers of interpersonal communication.

9　What is negotiation ? Explain the various types of negotiation and also discuss the conditions and strategies of negotiation.

10　Discuss the advantages of Video conferencing, PPT and Public speaking.

11　Explain the basic principles used in letter writing and write the different phases of presentation for effective understanding.

12　Discuss in detail :

　　a) E-mail

　　b) Report writing.

　　c) Paralanguage.