

**6.2.1 THE INSTITUTIONAL  
STRATEGIC/PERSPECTIVE PLAN IS  
EFFECTIVELY DEVELOPED**



# NEW HORIZON COLLEGE MARATHALLI

Permanently Affiliated to Bangalore North University, Recognized by the Govt. of Karnataka  
Recognized under section 2 (f) of the UGC Act, 1956  
Accredited by NAAC with 'A' Grade

## 6.2 - Strategy Development and Deployment

6.2.1 - The institutional Strategic/ Perspective plan has been clearly articulated and implemented

### • Collaboration and professional networking

The institute provides real-time career opportunities to students through industry partnerships and professional networking. By working with companies, the organization can receive business advice and guidance to help them and develop further.

### • Societal Engagement

Societal engagement within educational institutions is crucial for fostering a holistic learning environment and promoting community development. Through initiatives such as service-learning projects, volunteer opportunities, and partnerships with local organizations, educational institutions can actively involve students, faculty, and non-teaching in addressing societal needs and challenges. Through this Institution is offering daily needs to various old age homes and orphanages every year. Students are actively participating in various social activities under NSS.

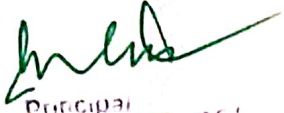
### • ICT Oriented Approach

Arranged learning in educational institutions through ICT involves the deliberate incorporation of digital tools and resources into teaching and learning practices. This approach encompasses curriculum integration, digital content creation, blended learning methodologies, and the utilization of online collaboration tools. Teachers leverage ICT to facilitate interactive and personalized learning experiences, enabling students to engage with course materials in diverse formats and at their own pace.

Example: Smart Board

LMS

Edumerge

  
Principal  
NEW HORIZON COLLEGE  
Ring Road, Kadutisanahalli  
Bellandur Post, New Marathalli  
Bangalore 560 077



# NEW HORIZON COLLEGE

MARATHAHALLI

Permanently Affiliated to Bengaluru North University,  
Recognized by the Govt. of Karnataka Recognized under section 2 (f) of the UGC Act, 1956  
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8	Literary Club Report
9	ICT Proof

Presents  
Memorandum of Understanding  
Data Management & Excel Training  
AS PART OF  
COMPREHENSIVE SHORT-TERM  
TRAINING PROGRAM FOR  
BBA & BCom Students



# NEW HORIZON COLLEGE MARATHALLI

Permanently Affiliated to Bangalore North University, Recognized by the Govt. of Karnataka  
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PROPOSAL SUBMITTED  
TO

RESPECTED Dr. R Bodhisatvan,  
Principal,  
New Horizon College, Marathalli, BANGALORE

WITH REGARDS FROM

Mr. Vaibhav  
Manager – AVV Aspire Solutions  
22nd Main, 17th Cross, JP Nagar 5th Phase, Bangalore 560078  
Date: 28<sup>th</sup> October 2022



To,  
**RESPECTED Dr. R Bodhisatvan,**  
Principal,  
New Horizon College, Marathahalli,  
BANGALORE

Date: 28<sup>th</sup> October 20

Dear Sir,

Greetings from AVV Aspire Solutions!

## Executive Summary

### OVERVIEW

AVV Aspire Solutions is a leading training provider, helping students and professionals across industries and sectors develop new expertise and bridge their skill gap for recognition and growth in the global corporate world. Developed with the intention of delivering high value training through innovative and practical approaches, AVV Aspire Solutions offers a wide range of services in training, learning and development in the fields of technology and management.

### Our Training Mantra:

To stay abreast with the ever changing technologies in this industry, and also to help continued professional development among aspiring IT managers and executives, AVV Aspire Solutions offers a variety of accredited training programs.

Our Institute and corporate trainings have been designed with this idea in mind and we offer you customized solutions for all your training needs. AVV Aspire Solutions is an extended solutions partner to organizations seeking consulting or training services to enhance workforce performance and drive business success. We have successfully helped in numerous corporates bridge the knowledge and skill gap.

### HOW WE DO IT:

Our courses are delivered through various modes - classroom workshops, e-learning courses, virtual classrooms as well as blended learning. By leveraging our training capabilities multiple times, thousands of satisfied employees and organizations have discovered new ways to strengthen and run their businesses. We offer custom-created training that can be delivered at your premises.

AVV Aspire Solutions works with the Global Blended Model of Approach (GBMA), an effective method that makes training and learning easier for individuals and organizations in the industry. This methodology works through a blend of extensive online training in tandem with traditional classroom based learning. Participants of AVV Aspire Solutions training courses have consistently achieved positive training results, with a shorter learning curve and significantly higher retention of the subject matter.

Complement your strengths, work on your grey areas, and achieve and sustain industry leadership in your business in a short span of time! Allow us to empower you with learning and development solutions delivered using world class,

## Training Methodology:

The methodologies used by AVV Aspire Solutions to train your students for the modules listed above would be a combination of

- Diagnostic assessment
- Classroom teaching of concepts
- Video demonstrations
- Team activities with great involvement required
- Workshops with 1 on1 focus
- Actual case studies
- Practice exercises using hand-outs
- Live scenario evaluation and tests
- Detailed and individual feedback sessions
- Performance counseling
- Live interaction with eminent people about their experiences
- Take home material
- Refresher course work and material

## Commercials:

We have made the pricing even more competitive and we give you the ability to go for the best at the most reasonable rates. The CREAM programs for the students of NHC are given to you at the following terms:

Description	Data Management & Excel Training.
Number of students	60 Per Batch
Duration	40 Hrs. Per Semester Per Batch
Commercials Per Student	INR. 1300/- Inclusive GST





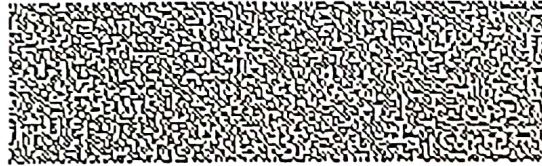
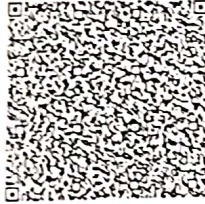
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**Government of Karnataka**

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Karnataka Kshatriya Maratha Parishad  
Credit Co-operative Society Limited  
No 16/A, Miller Tank Road,  
Vasanthanagar, Bangalore-560 09



Please write or type below this line

**Memorandum of Understanding  
Between  
International Skill Development Corporation (ISDC)  
And  
New Horizon College (Marathalli)**

**Statutory Alert:**

The authenticity of this Stamp certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App of Stock Holding Corporation of India. The authenticity of this Certificate and as available on the website / Mobile App renders it invalid.

**MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding is entered into at Bangalore on this 25th Day of Nov in the Year 2021.

BETWEEN

**ISDC Projects India Pvt Ltd**, trading as **ISDC - International Skill Development Corporation**, and having its Regional Office at Lakshmi Narayan Complex, Palace Road, Vasanth Nagar, Bengaluru, Karnataka – 560052, hereinafter referred to as “**ISDC**” or the **FIRST PARTY**; represented by its Manager – Institutional Partnerships, Mr. Rajesh Poonia

AND

**New Horizon College** having its premises at Ring Road, Near Marathalli, Bangalore – 560 103, India, here in after referred to as “**New Horizon College**” or the **SECOND PARTY**, represented by its Principal Dr. R. Bodhisatvan.

Both parties as above have expressed a desire of entering into a Memorandum of Understanding to meet their respective objectives, which are set out herein below.

WHEREAS

a. The First Party, - ISDC, a Skill Development Company having expertise in Professional and Vocational Education and is an Approved Learning Provider of ACCA (Association of Chartered Certified Accountants), Professional Business & Finance Qualification having the head office in UK, is interested in associating with the Second Party to promote and deliver B.Com (Finance Specialisation) which incorporates ACCA Curriculum The Revised B.Com (Finance Specialisation) is accredited by ACCA to avail Paper Exemptions.

b. The Second Party on its part is interested in associating with First Party for using their expertise to promote and deliver the B.Com (Finance Specialisation) Syllabus (Revised) of Bangalore University which incorporates ACCA Curriculum as an Undergraduate Program of New Horizon College

The purpose of this Memorandum of Understanding is to set forth the terms and conditions under which the Parties to this understanding shall conduct themselves during the subsistence of the Memorandum.

This Memorandum of Understanding (“MOU”) is not, and is not intended to be, legally binding except as specifically set out below.

1 The First Party shall provide the necessary support to the Second Party to deliver the ACCA subjects thru Faculty Development Program (FDP) or Train the Trainer Program. Also provides qualified trainers to teach the 3 non-exempted papers of ACCA to the enrolled students.



2. Students who register for the program avails 6 papers exemption. Students are required to write 3 papers externally to avail an Advanced Diploma in Accounting and Business from ACCA upon successful completion of these 3 external exams conducted by ACCA.
3. The First Party can use the name of the New Horizon College for promoting the above program in advertisements and other modes of communications. The Promotion of the said program has to be taken-care jointly by the parties.
4. The admission criteria and the number of seats for the above said programs are fixed by the Second Party in consultation with First Party.
5. The First Party provides digital version of the relevant Learning Materials to the students enrolled. (For the subjects of integrated curriculum of professional body only).
6. The First Party provides exam oriented training support to the students enrolled for the above program for 3 of the external examinations of ACCA. The number of hours per subject would be 50 hours.
7. All responsibilities regarding registration of the students with ACCA should be dealt with by the First Party. The students have to follow the Rules and Regulations of ACCA to appear for the examination and pursue the qualification.
8. The fee to ACCA has to be paid by the students directly as per the Annexure 1.
9. Out of the Tuition Fees Collected, the Second Party has to make the necessary payment to the First Party as per the table given below.

Time of Payment	B.Com (with Finance Specialisation)
After Admission and before the commencement of classes	INR 36,000 Per Student

This is for the Batch of 2021-22 while the same will continue for subsequent fresh batches.

College can charge the student as per their discretion

10. The Second Party is not entitled to associate with any other person or company to provide ACCA training during the period of this MoU for this program.
11. The complete list of Students of the course shall be provided to the First Party by the Second Party. Changes in Students, if any, shall be communicated by the representative of the Second Party to the First Party immediately.

12. It is intended that the terms of this MoU will remain in force for an initial period of Three Years set out above i.e., the completion of First Batch or is otherwise terminated in accordance with the provisions of Clause 13. The MoU can be extended for further periods after the expiry of Three Years upon the parties mutually agreeing such extension in writing. The terms of this Memorandum may be modified at any time by both parties on mutual consent.

13. Either party shall be entitled to terminate the MOU on 60 days' notice. The MoU will automatically terminate:

- If either party becomes insolvent.
- Any potential Binding Agreement would be unenforceable, void or illegal due to any statutory or regulatory requirements; or terminates any Binding Agreement for cause.
- In the event of the termination of the agreement, the First Party agrees to complete the existing batches on agreed terms.

14. All intellectual property created by a party in connection with the Collaboration shall remain the property of that party. The parties agree that any material jointly created by the parties for the Collaboration shall be jointly owned (based on the Contributions) by the parties, unless otherwise agreed in writing.

15. Where the Collaboration reasonably requires the use by one party of intellectual property that is owned by the other party (the "IPR Owner"), the IPR Owner will license such rights to the other party on a non-exclusive basis, without the right to sub-license, solely for the purpose and to the extent necessary in connection with the Collaboration. Any such license will automatically terminate when the MoU is terminated.

16. For the purposes of this MoU, "Confidential Information" shall be all information of a confidential nature (whether written or oral) concerning the business and affairs of either party which is obtained or received as a result of the discussions leading up to, the entering into or the performance of this MoU, including Financial Information, Training & Learning Material, Trade Secrets, College /University Lists, Trade & Commercial Details, Computer Software & Databases, the Contents of all Reports & Documentation prepared by either party or on its behalf and any other information of a confidential nature designated by a party as confidential.

17. Each of the parties shall at all times while this MoU remains in force and after it has terminated, keep confidential the Confidential Information except where:

- The Confidential Information was already lawfully known, or became lawfully known to either of the parties independently;

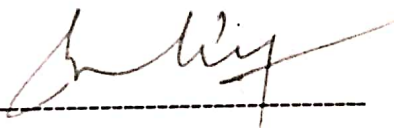
- Disclosure or use is necessary by either of the parties (including their employees, agents and sub-contractors) for the proper and effective performance of this MoU;
- Disclosure is required by law to any government, governmental department, agency, regulatory or fiscal body or authority (whether national or foreign) and their authorized agents (including professional advisers);
- The Confidential Information is disclosed, in the case of ISDC, to another member of the ISDC Group of Companies;
- Each party undertakes to the other that it will not disclose or make use of, for its own benefit, any of the Confidential Information of that other party.

18. disputes and differences of any kind whatever arising out of or in connection with this MoU shall be referred to the arbitration as per the **Arbitration and Conciliation Act, 1996** and In case of any disputes not settled due to arbitration it will be subject to the courts of Bangalore Jurisdiction.

Each party hereby confirms its agreement to the terms contained in this MOU on this 25th day of March 2022.

On behalf of **New Horizon College**

On behalf of **ISDC**

  
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**Dr. R. Bodhisatvan**

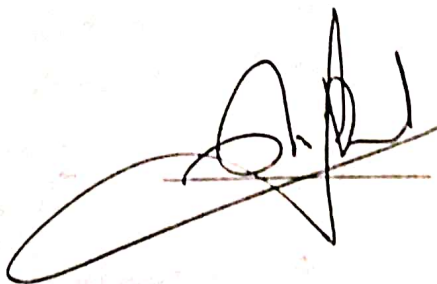
**Mr. Rajesh Poonia**

**Principal**

**Manager-Institutional Partnerships**

IN WITNESS WHEREOF, the parties here to have caused this Memorandum of Understanding to be executed as of the first date set forth above. On this 25th day of March 2022.

Witness:

  
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## Annexure 1

### ACCA Exam fees

Exams	ACCA Papers	£
Exempted	Accountant in Business (AB)	0
Exempted	Management Accounting (MA)	0
Exempted	Financial Accounting (FA)	0
Exempted	Corporate and Business Law (CL)	0
Exam 1	Performance Management (PM)	123
Exempted	Taxation (TX)	0
Exam 2	Financial Reporting (FR)	123
Exempted	Audit and Assurance (AA)	0
Exam 3	Financial Management (FM)	123
<b>Total Exam Fees *</b>		<b>369</b>

- The ACCA Fees can be found on the URL given below:  
<http://www.accaglobal.com/in/en/qualifications/accountancy-career/fees/fees-charges.html?countrycode=India>
- Annual subscription fee is 112 GBP. Annual Subscription is waived for year 1 of the graduation.
- The Exemption Fees for the exempted papers from ACCA is waived off. [Benefit for the student is approx. 600 GBP]
- There is no waiver for Annual Subscription and Examinations Fees.
- ACCA fee components are at the discretion of ACCA and are subject change.

## Annexure 2

Master Training sessions by ISDC Trainers:

Module	Sessions
Financial Reporting (FR)	50 hours
Performance Management (PM)	50 hours
Financial Management (FM)	50 hours